

CORPORATE PROFILE

iPROsoft Pty Ltd grew out of the particular needs of the construction industry. The company founders, who head up the company today, managed a number of turnkey projects in the utility, mining and industrial sectors throughout Australia and New Zealand. They were driven by the requirement for good, robust software which did not exist.

The software package, *iPROsoft*, was created and underwent stringent field testing prior to market release in 1989. Commercial construction and trade contractor companies were invited to test the package and to try and break it.

The subsequent results were good. Not only could the package perform the required tasks but it was robust and secure as well.

Confidence by customers in *iPROsoft* has been the backbone of its commercial success. *iPROsoft* has been revised and re-released each year since commencement to keep pace with market requirements and regulations and to take the best advantage of contemporary technology.

Uncompromising commitment to the quality path has enabled the *iPROsoft* package to be the leader in its field in providing capability, performance and reliability.

iPROsoft versions and related projects have been implemented with :

Builders, covering domestic, commercial and industrial projects
Turnkey engineering project organisations
Engineering construction companies
Project and construction managers
Electrical, plumbing, air conditioning, cladding, civil, fabrication and fit out contractors
Architectural and engineering consultancies
Property developers
Utilities and Government departments delivering services and projects

Support of software is an issue of central importance. iPROsoft's policy is that ongoing software development, quality of documentation, online help, user training, programming, project and consultative services must be readily available to clients before software can be offered.

Today iPROsoft Pty Ltd is well established in Australia and New Zealand and is commencing operations in the United Kingdom.

Q1 2007 NEWSLETTER

iPROsoft works with the Queensland Government to deliver critical infrastructure projects in 2007

The *iPROsoft* user base has expanded to include the Queensland Government with iPROsoft being chosen as the software to manage a number of significant infrastructure projects in the state.

With South-East Queensland in the grip of one of its worst droughts in history, and with an ever increasing population, the Queensland Government is driving a number of critical and strategically significant projects. The degree of importance placed upon these projects is apparent with the creation of the Department of Infrastructure.

Of these projects, three are using the *iPROsoft* solution.

The South East Queensland Water Desalination Plant, a \$1 Billion joint venture between the Queensland Government and the Gold Coast City Council, secured the services of iPROsoft late in 2006.

This project is the largest water desalination plant on the Eastern seaboard and is forecasted for completion in the second half of 2008. It is intended that the desalination plant will contribute to the South-East Queensland water supply in the coming years.

In a continuing theme of critical water infrastructure projects, the Western Corridor Water Recycling project is also using the iPROsoft solution to manage many aspects of this project.

Delivery of the project is being overseen by the Department of Infrastructure.

"These are all vital elements in the SEQ Water Grid and need to be completed by the end of 2008 to make sure we have a secure water future," the Acting Premier and Minister for Infrastructure, Anna Bligh, said.

This project is forecasted for completion by the end of 2008.

The most recent infrastructure project for which *iPROsoft* is being used is the Airport Link road infrastructure project. This activity will construct a predominantly underground toll road to connect Brisbane's Northern arterials to the Inner City Bypass and the proposed North-South Bypass Tunnel at Bowen Hills.

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- **User Tips**
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USER TIPS...!!

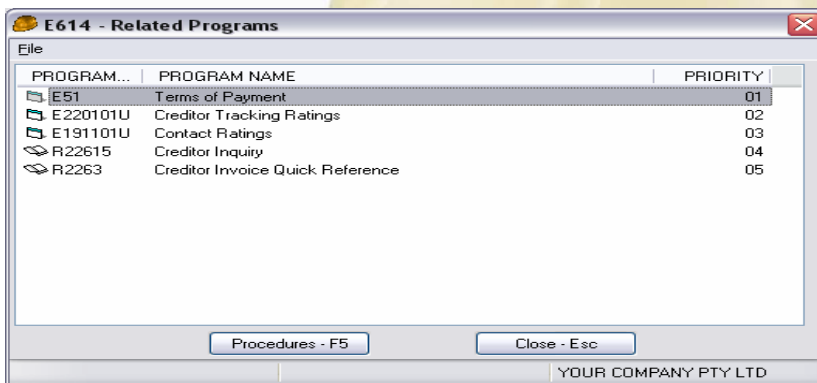
Some useful features of *iPROsoft*, brought to you by our talented support team.

F7 -Related Programs Feature

Most programs can have an F7 - Related Programs feature added. Each Related Programs button can be customised to include the programs required by the user. iPROsoft can provide detailed instructions on how to customise the related programs

Related Programs Feature

Many programs have a F7— Related Programs feature added. Each



Related Programs button can be customised to include the programs required by the user. iPROsoft Pty Ltd support can provide detailed instructions on how to customise your related programs menu. Example below from hitting F7 in E2201—Creditor Details.

Commonly Used Function Keys

F1 - Displays appropriate help text from anywhere in iPROsoft.

F2 - From the CoreMenu or Modules Tab , will launch E11 and display the current period and log in date.

F3 - From the Core Menu or Modules Tab, displays a list of modules and parameters currently installed

F5 - Can be used from within U-LAUNCH enabled explorers to Refresh the data displayed.

F6 - Delete, if a transaction is able to be deleted, F6 will launch the delete function.

F7 - Related Programs. Each related programs menu can be customised to suit the user, seebelow.

F10 - Optional Programs, available in reports and U-LAUNCH enabled explorers, this program can be used to launch any other program.

Our New Business Development Manager

The iPROsoft Pty Ltd team is continuing to grow and in addition to the recent appointment of our new General Manager, Phil Johnstone, we have appointed Aaron Ferrington to the role of Business Development Manager.

Aaron has experience in large communications cabling projects having been an integral member of the Education Queensland School LAN Project for several years. In addition to this work, Aaron has performed a range of tasks at a senior level for the Queensland Government, mainly relating to procurement and the IT industry.

Aaron's role will be to develop the *iPROsoft* brand and manage the sales team. Additionally, he will be overseeing the iPROsoft Pty Ltd expansion into the United Kingdom. In the short term however, Aaron will be busy arranging a series of user seminars around Australia.

Our GM and Aaron will work hand in hand to both service our existing clients and grow the business by finding new ones.

Whilst many of you will have an opportunity to meet Aaron at the upcoming *iPROsoft* user seminars (see details elsewhere in this Newsletter), feel free to give him a call and let him know how your business is going.

Did You Know?

Online Training Option

Remote training is a brilliant cost effective option if your company requires a brief adhoc training session.

Please contact support for more information.

Technical Liaison with your IT Providers

Are you considering upgrading your hardware? Perhaps you are ready to install a new workstation onto your network?

iPROsoft Pty Ltd personnel are available to liaise with your IT providers to enable the best outcome possible where your *iPROsoft* software is concerned.

News From Our Clients



"Smart Projects...
...Smart Solutions"

IQES – Multiple award winning electrical contractor and iPROsoft client

IQ Electrical Systems is a multidisciplinary electrical and Telecommunication company installations and maintenance. The business maintains a focus on the installation of high, medium and low voltage reticulation

and distribution, data installations, building management services, specialist trades group and technical services coordination.

The company had a successful 2006, continuing to grow and win NECA awards. This success was reflected in IQES picking up awards such as Master Builder of the Year - Specialist Contractor 2006 & Winner - Excellence in Services 2006 - Fosters Packaging as well as two NECA awards in 2006, one for the best commercial project over \$1M and the other for the best industrial project.

The IQES approach to business is one of partnering for the long term and growing with their clients, this is an approach that identifies with iPROsoft.

IQ Electrical Systems have formed an impeccable relationship with Southcorp Wines, Beringer Blass Wine Estates and Amcor Glass over the past 7 years and are continually involved with installations and maintenance in all aspects associated with the production of wine in both the Barossa Valley and throughout Australia.



Tom Hazle IQES' Operations Manager states "This year is going to be huge. We will be completing Quality Assurance and getting 3rd party accreditation in March. This will allow us to quote on government and defence works as well as mining and heavy industry. We have just opened a shop in the main street of Nuriootpa which will bridge the gap between IQ Electrical as an industrial installation company to a commercial and domestic installation company. Our Adelaide office has taken off with a bang. We have won some large commercial projects and are now looking at additional staffing requirements. Our Mildura office is going very well with a large project at Lindemans Wines just starting. We are looking forward to a very busy year".

IQES

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For the last 2 years, IQES has used **iPROsoft** to support this business growth and maintain control over their business processes and job costing. IQES is another example of the reach of **iPROsoft** amongst large scale electrical contractors in Australia.



(continued from front page)

Airport Link has been given the green light with construction due to commence in 2008 and the link being open to traffic in 2012.



Each of these projects are using **iPROsoft** Version 2.90, the same version that is being used by the majority of **iPROsoft** clients. Each of these projects expand the **iPROsoft** user base and contribute to the ongoing development of the **iPROsoft** solution.

The **iPROsoft** solution is now managing approximately \$6.5 Billion of the Australian economy and the choice of **iPROsoft** to manage projects of such significance is an indication of the robust and scalable nature of your choice of enterprise wide information system, proving that once again you are in good company with iPROsoft Pty Ltd.

2007 NATIONAL iPROsoft USER SEMINARS

iPROsoft Pty Ltd will be travelling the country during towards the end of the year to deliver our 2007 user seminars. These seminars represent an opportunity to meet members of the iPROsoft team, ask questions, provide feedback and learn about the upgrade to version 2.90.

Dates for the seminars will be finalised in the new Financial Year. To ensure that you receive your invitation and to provide input to the sessions, send an email to our Business Development Manager at info@iprosoft.com

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or
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Please send me more information on **iPROsoft**

Please arrange for a demonstration of **iPROsoft**

NAME: _____

COMPANY: _____

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FACSIMILE: _____

MOBILE: _____

TELEPHONE: _____

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