

CORPORATE PROFILE

iPROsoft Pty Ltd grew out of the particular needs of the construction industry. The company founders, who head up the company today, managed a number of turnkey projects in the utility, mining and industrial sectors throughout Australia and New Zealand. They were driven by the requirement for good, robust software which did not exist.

The software package, **iPROsoft** was created and underwent stringent field testing prior to market release in 1989. Commercial construction and trade contractor companies were invited to test the package and to try and break it.

The subsequent results were good. Not only could the package perform the required tasks but it was robust and secure as well.

Confidence by customers in **iPROsoft** has been the backbone of its commercial success. **iPROsoft** has been revised and re-released each year since commencement to keep pace with market requirements and regulations and to take the best advantage of contemporary technology.

Uncompromising commitment to the quality path has enabled the **iPROsoft** package to be the leader in its field in providing capability, performance and reliability.

iPROsoft versions and related projects have been implemented with :

- Builders, covering domestic, commercial and industrial projects
- Turnkey engineering project organizations
- Engineering construction companies
- Project and construction managers
- Electrical, plumbing, air conditioning, cladding, civil, fabrication and fit out contractors
- Architectural and engineering consultancies
- Property developers
- Utilities and Government departments delivering services and projects

Support of software is an issue of central importance. iPROsoft policy is that ongoing software development, quality of documentation, online help, user training, programming, project and consultative services must be readily available to clients before software can be offered.

Today iPROsoft Pty Ltd is well established in Australia and New Zealand and is commencing operations in the United Kingdom.



NEWSLETTER SEPTEMBER 2003

U-LAUNCH™ Powers On

U-LAUNCH™ is the name coined to describe the connectivity and exploration software technology developed by iPROsoft Pty Ltd. We have not seen the like of this highly effective technology in any other system. **iPROsoft** is a long way in front in this technology race and is still running hard!

With the Version 2.60 release of **iPROsoft**, user defined "Drill Downs", connectivity and personal navigation were implemented using the new **U-LAUNCH™** technology.

In summary, with **U-LAUNCH™** in Version 2.6 and above, people using **iPROsoft** can :

1. Define and nest private menus;
2. Drill down through ordinary "paper" report outputs to view or even add / edit data and return to the initial report without closing it down;
3. Define navigational structures to join independent programs to achieve desired procedures in one pathway rather than the traditional approach of backing out to the menu to start the next phase of a procedure;
4. Define personal options in "task switching" related program menus so that a choice of new programs can be U-LAUNCHED from that currently in use and the choice is appropriate or defined for the current user.

Version 2.70 of **iPROsoft** will deliver an extension of the connectivity enhancements already present in the Version 2.6 series of **iPROsoft**.

Not so obvious is **U-LAUNCH™** behind the scenes. Version 2.7 of **iPROsoft** will see completely **U-LAUNCH™** based programs emerging.

Using **U-LAUNCH™** technology, iPROsoft Pty Ltd has developed programs which are "data centric". This means their behaviour can be controlled largely by instruction and not unique programming code. This approach has also permitted iPROsoft Pty Ltd to develop programs which actually write other programs in the **iPROsoft** context.

With increasing proportions of data centric and **iPROsoft** generated programs the effort required to create an equivalent software functionality is reduced and consistent first-time quality is improved.

IN THIS ISSUE

- **U-LAUNCH™ Powers On**
- **New Product Name**
- **Web Page Update**
- **Fixed Assets Module**
- **Meet Marinos**
- **News from our Clients**



JOB EXPRESS and iPROsoft

iPROsoft Pty Ltd commenced promotional activities in the United Kingdom in June 2003. This was after a comprehensive market study which commenced over two years earlier.

Our market study revealed Job Express Ltd currently trading in Newcastle-Upon-Tyne! Not only that, someone had a mortgage on the name **JOB EXPRESS** in the UK and indeed Europe generally.

Those of you who have seen the web site updates will notice the name **JOB EXPRESS** has virtually vanished. Prior to the company name change two years ago, people would have known **JOB EXPRESS** as both company and product names. We changed the company name to iPROsoft Pty Ltd because of the use of **JOB EXPRESS** in the UK and Europe and now the product name has also changed.

JOB EXPRESS the product is being promoted in the UK as **iPROsoft**.

For the sake of uniformity the same is also now true for Australia and New Zealand. We hope you like the simplicity of the product and company names being the same and don't mind the change.

iPROsoft Web Site Update

Through the course of April, May and June this year we overhauled our Web Site.

In particular, we have improved the overall look of the site and the functionality of navigation. We have also updated information in the product specification to be consistent with the Version 2.6 series and added some contemporary news items.

As in the past we have maintained a "Papers and Procedures" area where **iPROsoft** users can download information beneficial in running **iPROsoft** and their businesses. "Papers and Procedures" can be found under the Support Section of the site.

Importantly, we added a section called "Value Proposition" which sets out how we think we can add value in our customers' organizations.

The overhaul was done with the technical support of Ky Lane of Lane Digital. If you are interested in good web support and development in Queensland, we suggest you check out Ky and www.lanedigital.com

Given the international nature of our operations these days we have secured www.iprosoft.com That is now our web address. Just the same each of the following also point to www.iprosoft.com

www.iprosoft.biz

www.iprosoft.com.au

www.iprosoft.co.nz

www.iprosoft.co.uk

www.jobexpress.com.au

Similarly all email directed to the abovementioned sites makes its way to iprosoft.com.

Please give our web site a glance and let us know your thoughts. To be useful the site will be regularly updated. We hope you like the overhaul and will log on regularly for news, updates, product specification, papers and procedures.

FIXED ASSETS MODULE

iPROsoft Version 2.7 will be released with a new Fixed Assets Module as an option. The new module features full integration with procurement and creditor invoicing for asset acquisition and sales invoicing for disposal. It also integrates with the General Ledger for accounting.

Of course the **iPROsoft U-LAUNCH™** technology underpins ease of use and the most effective operation of this new Fixed Assets Module.

The new module replaces the last of the third party modules used and supported by iPROsoft Pty Ltd. This is consistent with our policy of developing fully our own accounting software modules. Appropriately full integration and control can be best exerted if we do it ourselves.

We also believe appropriate interfaces to third party products can be advantageous, however the weaknesses in conjoined systems are always at the interfaces and careful management is required.

The Fixed Asset Module has the following features :

- Multiple Asset Registers by Company and Branch
- Multiple methods for depreciation
- Multiple depreciation types
- Fixed assets are grouped in Categories and then Groups
- Each group of assets may have different open ended description titles
- Quantities - multiple items comprising a single asset
- Assemblies
- Sales and Disposals
- Revaluations
- Depreciation History
- Transfers
- Movements
- Reporting including listing of orders and invoices associated with the purchase of Fixed Assets, warranty expiry exception report, asset invoices report, asset detail report, depreciation schedule report, YTD asset depreciation report

Keep an eye on the web site for updates on this and other enhancements in the Version 2.7 series of **iPROsoft**.

News from our Clients



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JA Dodd Ltd has undertaken a diverse range of projects since its inception in 1975. While the company has grown from its original Civil & Civil Landscape base to undertake complex Building Projects, our initial goals remain intact.

Our flexibility ensures our clients receive additional value added services, whether they be cost saving or problem solving.

Through the in-house expertise of our qualified and experienced staff, our projects proceed efficiently with an emphasis on time, cost and quality. Through strategic planning and a dedicated work ethic, we remain focused on our future growth.

Our association with the Master Builders Association of Victoria and Civil Contractors Federation of Victoria, our commitment to OH&S and a belief in our dedicated staff enables us to provide seamless project management from planning to completion.



Under Construction

JA Dodd Ltd combines investment in training and continuous improvement with an understanding of our clients needs, thus forming strong alliances that enable us to exceed expectations. Our strong and continual growth will ensure sufficient future work and enable us to actively pursue additional opportunities to further assist JA Dodd Ltd development and high standing in the construction industry.



FEDERATION SQUARE

JA Dodd Ltd was engaged to complete a range of stonemasonry works including paving and cladding at the Federation Square site.

The Amphitheatre and Plaza areas are one of the key features of the project and include a variety of spaces suitable for public performances, exhibitions, events and private spaces to sit and relax.

Over 15,000 square metres of material was laid by JA Dodd Ltd in the plaza area which included over half a million cobble stones, all individually laid to exacting requirements, covering over 7,500 square metres.

The stone was sourced from the Kimberly Region of Western Australia and was chosen for its colour. Featuring varying depths of red, maroon & purple, the stone is a striking variation to Melbourne's bluestone streetscapes.



Federation Square by Night



If you have a story to tell and would like it published please contact Gabrielle on: admin@iprosoft.com

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MEET...MARINOS STYLIANOU

If anyone can cram more into their life so far than Marinos, our Programming Manager, then we'd like to meet them.

Born in Cyprus, Marinos moved to Canada and the University of New Brunswick on a scholarship to study engineering once he finished school.

After leading his class for the duration, Marinos graduated as Dux and was granted a scholarship from the university to study computers at a Masters level. He graduated top again.

Marinos moved back to Cyprus and after working as a programmer and part time lecturer, became the Director of Computer Centres for his college and a full time lecturer.

Then followed 11 years in Saudi Arabia as the IT Manager for a multinational construction company branch office with over 7,000 workers.

It was during this time he met his Australian wife. In 2000 they moved to Brisbane to live with Marinos becoming an Australian Citizen just a short while ago.

Marinos is a Fellow of the Institute of Analysts and Programmers, a Member of the British Computer Society and a Chartered Computer Engineer.

As if that isn't enough, he and his family love to travel. Marinos has visited over 20 countries so far, with more on his list.

Marinos looks after product development and keeps abreast of evolving technology and as Programming Manager he steers his team to resolve issues before they become more serious problems.

"We have a fantastic team here," he says, "and without them, and the vision that drives this company, it would not be the great place to work that it is today."

"When I look back over my life so far, there have been highs and lows, but right here is where I want to be, helping run and develop a quiet revolution in the industry."



- Please send me more information on **iPROsoft**
- Please register my attendance at the next seminar on **iPROsoft**
- Please arrange for a demonstration of **iPROsoft**

NAME: _____

COMPANY: _____

ADDRESS: _____

_____ P/CODE: _____

TELEPHONE: _____

FACSIMILE: _____

MOBILE: _____

EMAIL: _____